

Revenue hidden behind a reporting book

Two Sage Intacct entities into QuickBooks Online Advanced against a hard deadline

The Sage Intacct subscription for BLP, Inc. and its parent, Radius Group, LLC, ended January 31, 2026. Their contract revenue only appeared in Intacct under a dedicated reporting book, and QuickBooks Online Advanced handles contracts differently. Both went live, with history from 2023, on January 28.

42 days

from first contact to both entities live

3 days

to spare before the Intacct subscription ended

~5 weeks

ahead of the contracted full-history date

2

entities, each in its own QBO Advanced company

THE CHALLENGE

BLP, Inc. and its parent, Radius Group, LLC, are part of a Little Rock, Arkansas fintech group that builds software for community banks. Their books ran in two Sage Intacct entities, and their Intacct subscription ended on January 31, 2026. The request arrived on December 17, 2025.

Revenue was contract-driven. Intacct's Contracts module held contract lines and recognition schedules, and contract revenue only appeared in reports run under a dedicated "Contracts" reporting book.

The specific problem

Intacct trial balance and general ledger reports left contract revenue out unless run under the Contracts reporting book. And QuickBooks Online Advanced has no contracts module: its revenue recognition works through schedules set up on products and services, not contract records that past transactions point back to. All of this had to be solved inside a six-week window that closed with the Intacct subscription.

STARTING POSITION

FROM

Sage Intacct

- Two entities: BLP, Inc. and Radius Group, LLC
- Contracts module with revenue recognition
- Revenue visible under a "Contracts" reporting book
- Departments and locations as dimensions
- Subscription ending January 31, 2026

TO

QuickBooks Online Advanced

- One QBO Advanced company per entity
- Transaction history from 2023
- Departments as classes; locations kept
- Historical recognition as journal entries
- Live January 28, 2026

THE SOLUTION

Each entity got its own QuickBooks Online Advanced company, with transaction history from 2023, departments mapped to classes and locations kept as locations. Extraction ran under the Contracts reporting book so contract revenue and receivables tied to Intacct. Historical recognition came across as journal entries.

EARLIER HISTORY

2016 to 2022

Earlier Radius history

Handled outside the transaction load

MIGRATED INTO QUICKBOOKS ONLINE ADVANCED

2023 to January 16, 2026

Transaction history

Both entities, through the January 16 cutoff

January 28, 2026

Go-live

Three days before the subscription ended

Rather than a temporary live file on January 26 and full history in March, the plan was reworked into a single release: both entities live with history from 2023 on January 28.

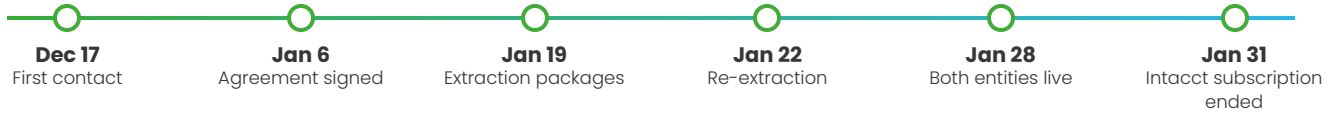
VALIDATION

Before go-live, the client's finance lead compared both extraction packages and the history against Intacct and confirmed net income tied for every period. At delivery we validated balance sheets and profit and loss statements year by year and month by month, and compared AR and AP agings. After go-live the client reported no migration issues.

RESULT

Both entities went live in QuickBooks Online Advanced on January 28, 2026, three days before the Intacct subscription ended and about five weeks ahead of the contracted full-history date. The client confirmed on February 2 that everything appeared in order, and on February 9 that they had not run across any issues related to the migration.

TIMELINE



WHAT WENT WRONG, AND HOW WE HANDLED IT

Our first extraction missed contract revenue.

It ran without the Contracts reporting book. The client caught it on January 21; we re-extracted and re-delivered the next day.

Our first answer on contracts was wrong.

We said QBO had no native contracts module and suggested recurring transactions, without mentioning revenue recognition. The client pushed back and was right; we corrected it in writing on January 22.

Access started restricted.

Our Intacct user could not see modules or reports until it was upgraded to full admin later the same day.

A quiet week over the holidays.

After our December 31 update the client had to chase us on January 5. The staging database was already being built, but we should have said so.

ENGAGEMENT MODEL

Paid complexity assessment credited toward the project, then a fixed fee per entity, invoiced separately per legal entity, with milestone billing.

Is your Intacct revenue sitting in a contracts module?

Talk to us before your subscription end date. We will show you how your contracts and recognition map into QuickBooks Online Advanced.

saasdirect.com | +1 888 706 7227



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